

Lancashire Constabulary

Scope of services – Lancashire Constabulary engage with various providers of consultancy services across different areas of the organisation.

The force were looking to appoint a managed service provider to consolidate consultancy spend under one banner. They identified Consultancy+ as the outstanding choice due to the flexible and bespoke service that incorporates the different types of projects and suppliers, along with the compliant route to market that it provides, and their prior experience of Reed and YPO as trusted partners.

Challenges faced – The key challenge with Lancashire Constabulary was the diverse nature of consultancy projects. The managed service provider would need to be able to engage with firms on a time and materials contract, as well as fixed price based on the delivery of outputs. Consultancy+ is able to work in both ways to suit client needs, enabling Lancashire to quickly consolidate their consultancy spend.

Our solution – Through partnering with Lancashire under a strategic agreement, Consultancy+ provided the force with the following:

- Delivery of fixed priced projects
- Assistance with project scoping and mini-competition
- On-boarding of preferred suppliers
- Access the Consultancy+ supply chain ensuring best value is delivered
- Quick and efficient route to using local suppliers
- MI reports allowing greater visibility and tighter control on consultancy spend

Results – Consultancy+ has provided the Force with a convenient and compliant route to market. One of the key outcomes has been the ability that the Force now has to engage with local suppliers without incurring the actual cost and the cost of time in running a tender process. They're also safe in the knowledge that the Consultancy+ team uses their market expertise and access to the wider supply base to benchmark rates to ensure the Force is procuring at a competitive price.