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#### The Need

- + 1 C since 1880
- + 1.5 probable as soon as 2030
- > Sea level rising 3.3mm annually
- > GHGs +60% since 1994
- > Up 2.7% in 2018
- > CO2 rising YOY 411ppm
- > IPCC 45% reduction in GHGs needed by 2030 to hold at +2C
- > Arctic sea ice projected to hit zero as soon as 2030



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#### Role of Transport

### UK CO2 is down by 43% from 1990, yet transport emissions are up

- > Transport = 28% of UK GHGs
- > Road Freight accounts for 17% of all transport emissions

Lets talk Km's or miles, not vehicles -Vehicles don't make pollution, burned fossil fuel does

## Electric commercial vehicles & technologies



eTrucks without compromise



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#### The big ask

## - 45% reduction in 11 years

- > 45% GHG cuts mean 45% of miles fueled by zero carbon electricity
- > Implies 45% of UK vehicle park being EVs by 2030
- Suggests at least 25% of new registrations as EVs within 3-4 yrs

#### -45% in ELEVEN years





#### Making it manageable

Urban freight is an aggregated sector and ripe for electrification

Average truck burns 11,000 litres of diesel pa

**Compared to:** 

Typical family car 800 litres pa

Trucks not uncommonly in fleets of dozens or even hundreds

Compared to one family car

In one depot

60% of UK HGVs are rigids

Overwhelmingly, rigids are deployed on back-to-base operations

Convert all rigids to EV by 2030, and

UK road freight meets or exceeds the target



#### The **WRONG** Question

It's NOT a Binary Choice

Meets Climate Change and Air Quality goals

➤ Operationally limited



or

**E**6



Designed to meet Air Quality goals not Climate Change

> \$Billions invested



#### Why the simple EV is not a broad application solution

BEV range is **not constant**, it varies with

- > Temperature
- Driver behavior
- > Traffic patterns

Near 2:1 variance from max to min

#### Consequences

- ➤ 100 mile duty needs a 250 mile battery
- > £230 per kWh
- > 11kgs per kWh

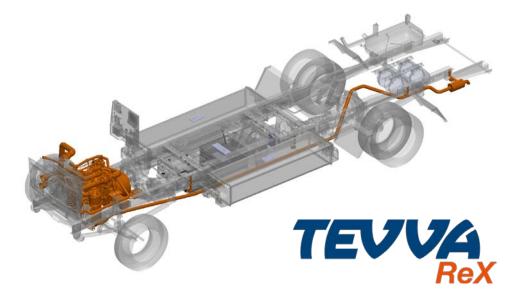
#### For an 18T truck, this means:

- ➤ £40k additional battery
- ▶ 1900kg lost payload
- ➤ Capex per tonne of payload 60% 70% higher



#### There's always a third alternative...

REX – Range Extender – The enabling technology



- > Range Extender enables "rightsizing" of battery packs
- > Enables use of 100% of battery capacity every day at ZERO OPERATIONAL RISK
- > Eliminates at least 90% of tailpipe emissions EVERY DAY and 100% of emissions on many days
- > Transforms TCO economics from prohibitively more costly to significantly cheaper
- > Leasing options mean savings accrue from month one

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#### In summary

> 45% GHG cut in 11 Years

Can we do this? - YES we can!

We have a plan
...a good plan
...ready to execute now

"A good plan violently executed now is better than a perfect plan executed next week."

**General George S Paton** 

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# ROAD FREIGHT IS THE FASTEST GROWING CO2 EMITTER

THE PROBLEM: 80% OF THE GLOBAL NET INCREASE IN CO2 SINCE 2000 CAME FROM ROAD FREIGHT

Source: Is low carbon road freight possible? www.itf-oecd.org

