

About YPO

YPO provides procurement solutions for public sector organisations to set up or renew contracts for a wide range of services. Established in 1974 by a group of 13 local authorities, we're one of the largest public sector buying organisations in the UK and we're still 100% publicly-owned today. We work closely with our suppliers and collaborate with other public sector buying organisations to achieve efficiencies and value for money, returning all our profits back into the heart of the public sector. Our team of qualified procurement professionals can offer advice, guidance and expertise on procurement, as well as regular engagement and communication to make sure your objectives are achieved.

Overview

Start date:	1 January 2020
Expiry date:	31 December 2021 (total after extension periods 31 December 2023)
Extension(s) (if applicable):	Two options to extend for an additional 12 months. The maximum contract period will be 4 years, from 1 January 2020 to 31 December 2023
Contracting authority (CA) call-off period:	CAs can specify a contract period, based on the term that will best suit their requirements. YPO generally recommend a call-off period of no longer than 5 years
Contract notice ref. no:	2019/S 074-174711
Corrigendum (if applicable):	Not applicable
Potential maximum value:	£60m
Rebate:	3% rebate paid by supplier/provider
Geographical location(s):	National coverage

Specification, overview and lot structure

Design, supply and installation of outdoor sports and activity equipment including markings, pitches, MUGA, fitness and SEND for use in the education market and local authority sectors. This framework is designed to meet the needs of YPO and other contracting authorities by establishing an agreement where the end customer will place the order with the supplier/provider and the supplier/provider delivered direct to the end customer. The framework is designed to meet the needs of all public sector organisations which includes YPO's internal requirements.

LOT 1 – Playground Sports, Play and Activity Equipment – Educational Use

Specification

Supplier(s)/provider(s) who can design, source/manufacture and fully install playground sports and activity equipment as a complete end to end product and service process for use, but not exclusive, within educational environments such as, but not limited to early years, primary and secondary schools, and colleges. The equipment will predominantly be fixed to, or within the ground, but not exclusively.

It is anticipated that this lot will be for small, lower value project work predominantly in education settings – suppliers/providers should only submit a bid for this lot if there are no minimum order quantities or values per individual project.

The types of playground and activity equipment include, but not limited to;

- Metal and timber outdoor play, sport and activity equipment
- Adventure trails
- Trim trails
- Climbing equipment
- Activity panels
- Playground – swings, slides, roundabouts etc.
- Activity walls

The supplier/provider should be able to offer a range of products and design specifications including different dimensions and colours and be able to offer their guidance and expertise and adapt to customers individual requirements, facilities and budgets.

Customers will be able to access the suppliers/providers full ranges and associated products listed within their websites, catalogues and make products to customers bespoke requirements (if applicable).

LOT 1 – Playground Sports, Play and Activity Equipment – Educational Use

Legislative Requirements

- Where applicable, suppliers/providers to adhere to the following requirements (or equivalent).
- Must comply with all relevant legislation and harmonised standards
- BS EN 1176 Playground Equipment and Surfacing
- BS EN 1177– Impact attenuating playground surfacing. Methods of test determination of impact attenuation
- EN71 parts 1,2, 3 where applicable for play value equipment and activities
- Compliance with REACH 1907/2006
- EU Timber Regulations Regulation EU 995/2010
- BS EN 15312:2007+A1:2010 – Free access multi-sports equipment. Requirements, including safety, and test methods
- BS EN 12572 – Artificial Climbing Structures
- General Product Safety Directive 2001/95/EC

LOT 2 – Playground Sports, Play and Activity Equipment – Recreational Use**Specification**

Supplier(s)/provider(s) who can design, source/manufacture and fully install playground sports and activity equipment as a complete end to end product and service process for use, but not exclusive to, within recreational environments such as, but not limited to, local authorities, borough councils, public play areas.

The equipment will predominantly be fixed to, or within the ground, but not exclusively.

It is anticipated that this lot will be for larger, high value project work.

The types of playground and activity equipment include, but not limited to:

- Metal and timber outdoor play, sports and activity equipment
- Adventure trails
- Trim trails
- Climbing equipment
- Activity panels
- Playground swings, slides, roundabouts etc.
- Activity walls

The supplier/provider should be able to offer a range of products and design specifications including different dimensions and colours and be able to offer their guidance and expertise and adapt to customers individual requirements, facilities and budgets.

Customers will be able to access the suppliers/providers full ranges and associated products listed within their websites, catalogues and make products to customers bespoke requirements (if applicable).

LOT 2 – Playground Sports, Play and Activity Equipment – Recreational Use**Legislative Requirements**

Where applicable, suppliers/providers to adhere to the following requirements (or equivalent).

- Must comply with all relevant legislation and harmonised standards
- BS EN 1176 Playground Equipment and Surfacing
- BS EN 1177– Impact attenuating playground surfacing. Methods of test determination of impact attenuation
- EN71 parts 1,2, 3 where applicable for play value equipment and activities
- Compliance with REACH 1907/2006 for any coatings
- EU Timber Regulations Regulation EU 995/2010
- General Product Safety Directive 2001/95/EC

If applicable:

- BS EN 12572 – Artificial Climbing Structures.
- BS EN 15312:2007+A1:2010 – Free access multi-sports equipment. Requirements, including safety, and test methods

LOT 3 – Playground Markings**Specification**

Supplier(s)/provider(s) who can design, source/manufacture and fully install thermoplastic, or equivalent, playground markings as a complete end to end product and service process. For use within educational and recreational environments such as, but not limited to, schools, nurseries, colleges, recreational areas, public play areas.

Types of markings include, but not limited to:

- Numeracy
- Circuit Tracks and Trails
- Maps and Compasses
- Literacy
- Targets and Mazes
- Board Games and Grids
- Traditional Games
- Sports Pitches and Tracks
- Bespoke Designs

The markings should be anti-slip – high friction, non-toxic and lead free.

The supplier/provider should be able to offer a range of products and design specifications including different dimensions and colours and be able to offer their guidance and expertise and adapt to customers individual requirements, facilities and budgets.

Customers will be able to access the suppliers/providers full ranges and associated products listed within their websites, catalogues and make products to customers bespoke requirements (if applicable).

LOT 3 – Playground Markings**Legislative Requirements**

Where applicable, suppliers/providers to adhere to the following requirements (or equivalent).

- Must comply with all relevant legislation and harmonised standards
- Any materials designed for use in traffic monitoring should comply with BS EN 1436:2018 – Road marking materials. Road marking performance for road users and test method
- Compliance with REACH Regulation 1907/2006
- Safety data sheet showing compliance with CLP Regulations for any materials to be used on site
- Product specification/risk assessment showing confirmation that the materials used are non toxic following application, anti slip, high friction and lead free
- General Product Safety Directive 2001/95/EC

LOT 4 – Multi Use Games Areas (MUGA)

Specification

Suppliers(s)/provider(s) who can design, source/manufacture and fully install multi use games areas (MUGA), that are durable and versatile, as a complete end to end product and service process. For use within educational and recreational environments such as, but not limited to, schools, colleges, universities, recreational areas, public areas.

The types of MUGA include, but not limited to steel, aluminium and timber;

- MUGA courts
- Sports panels
- Rebound walls
- Multi sports goals and baskets
- Fencing

YPO are also looking for supplier(s)/provider(s) who are able to offer a range of sports surfacing as part of a complete package that include, but not limited to, polymeric, 2G, 3G, 4G, tarmac, synthetic grass, needle punch, macadam, wet pour, water-based, sand-dressed, sand-filled.

The supplier(s)/provider(s) should be able to offer a range of products and design specifications including different dimensions and colours and be able to offer their guidance and expertise and adapt to customers individual requirements, facilities and budgets.

Customers will be able to access the suppliers/providers full ranges and associated products listed within their websites, catalogues and make products to customers bespoke requirements (if applicable).

LOT 4 – Multi Use Games Areas (MUGA)

Legislative Requirements

Where applicable, suppliers/providers to adhere to the following requirements (or equivalent).

- Must comply with all relevant legislation and harmonised standards
- BS EN 1176 Playground Equipment and Surfacing
- BS EN 1177 – Impact attenuating playground surfacing. Methods of test determination of impact attenuation
- BS EN 7188:1998+A2:2009 – Impact absorbing playground surfacing. Performance requirements and test methods
- BS EN 15330-1:2013 – Surfaces for sports areas. Synthetic turf and needle punched surfaces primarily designed for outdoor use. Specification for synthetic turf surfaces for football, hockey, rugby union training, tennis and multi sport use
- BS EN 15330-2:2017 - Surfaces for sports areas. Synthetic turf and needle punched surfaces primarily designed for outdoor use. Specification for synthetic turf surfaces for football, hockey, rugby union training, tennis and multi-sports use
- Polymeric – BS EN 14877: Surfaces for sports areas – specification for Synthetic Surfaces (multi-use)
- EU Timber Regulations
- Compliance with REACH Regulation 1907/2006
- General Product Safety Directive 2001/95/EC

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If applicable for goals and baskets element:

- BS EN 1271:2014 – Playing field equipment, volleyball equipment
- BS EN 748:2013+A1:2018 – Playing field equipment, football goals
- BS EN 8461:2005+A1:2009 – Football goals. Codes of practice for their procurement, installation, maintenance, storage and inspection
- BS EN 8462:2005+A2:2012 – Goals for youth football, futsal, mini soccer and small-sided football
- BS EN 749:2004 – Playing field equipment, handball goals
- BS EN 750:2004 – Playing field equipment, hockey goals
- BS EN 1270:2005 – Playing field equipment, basketball equipment
- BS EN 12572 – Artificial climbing structures

LOT 5 – Sports and Playground Surfaces and Pitches

Specification

Supplier(s)/provider(s) who can design, source/manufacture and fully install sports and playground surfaces and pitches, as a complete end to end product and service process. For use within the educational and recreational environments such as, but not limited to, local authorities, borough councils, public play areas, schools and nurseries.

The types of surfaces include, but not limited to:

- Synthetic surfaces, including but not limited to, synthetic grass surfaces
- Needle punch
- Tarmac
- Polymeric
- Macadam
- Wet Pour
- Water-based
- Sand-dressed
- Sand-filled
- 2G, 3G, 4G

The supplier(s)/provider(s) should be able to offer a range of products and design specifications including different dimensions and colours (if applicable) and be able to offer their guidance and expertise and adapt to customers individual requirements, facilities and budgets.

Customers will be able to access the suppliers/providers full ranges and associated products listed within their websites, catalogues and make products to customers bespoke requirements (if applicable).

LOT 5 - Sports and Playground Surfaces and Pitches

Legislative Requirements

Where applicable, suppliers/providers to adhere to the following requirements (or equivalent).

- Must comply with all relevant legislation and harmonised standards
- BS EN 15330-1:2013 – Surfaces for sports areas. Synthetic turf and needle punched surfaces primarily designed for outdoor use. Specification for synthetic turf surfaces for football, hockey, rugby union training, tennis and multi sport use
- BS EN 1177:2018 – Impact attenuating playground surfacing. Methods of test determination of impact attenuation
- BS EN 1176 – Playground equipment and surfacing
- BS EN 7188:1998+A2:2009 – Impact absorbing playground surfacing. Performance requirements and test methods
- EU Timber Regulations
- General Product Safety Directive 2001/95/EC
- Compliance with REACH Regulation 1907/2006
- Sand filled/Sand dressed:
- Rounded particle profile and a grain size maximum of 1.25mm with a high proportion of fines.
- Compliance with EN71-3
- If dye on the sand, consider the type of dye used – non-toxic and non-staining and we would request a safety data sheet

LOT 6 – Outdoor Gym and Fitness Equipment**Specification**

Supplier(s)/provider(s) who can design, source/manufacture and fully install outdoor fitness equipment, that are durable and versatile, as a complete end to end product and service process. For use within the educational and recreational environments such as, but not limited to, local authorities, borough councils, public areas and schools.

The equipment will predominantly be fixed to, or within the ground, but not exclusively.

The types of equipment include, but not limited to:

- Fitness zones
- Chest press
- Cycles
- Dip bar
- Leg press
- Hand bike
- Parallel bar
- Pull up bar
- Push up bar
- Rower
- Skier
- Sit up bench
- Space walker
- Step box
- Monkey bars

The supplier(s)/provider(s) should be able to offer a range of products and design specifications including different dimensions and colours (if applicable) and be able to offer their guidance and expertise and adapt to customers individual requirements, facilities and budgets.

Customers will be able to access the suppliers/providers full ranges and associated products listed within their websites, catalogues and make products to customers bespoke requirements (if applicable).

LOT 6 – Outdoor Gym and Fitness Equipment**Legislative Requirements**

Where applicable, suppliers/providers to adhere to the following requirements (or equivalent).

- Must comply with all relevant legislation and harmonised standards
- BS EN 15312:2007+A1:2010 – Free access multi-sports equipment. Requirements, including safety, and test methods
- BS EN 16630:2015 – Permanently installed outdoor fitness equipment. Safety requirements and test methods
- Compliance with REACH Regulation 1907/2006
- EU Timber Regulations
- General Product Safety Directive 2001/95/EC

LOT 7 – Outdoor Special Educational Need and Disability (SEND) Equipment Specification

Supplier(s)/provider(s) who can design, source/manufacture and fully install special educational and disability equipment, that are durable and versatile, as a complete end to end product and service process. For use within the educational and recreational environments such as, but not limited to, local authorities, borough councils, public areas, schools and nurseries.

The equipment will predominantly be fixed to, or within the ground, but not exclusively.

This lot is specific for equipment that has been specially made or adapted for SEND environments where, for example, but not limited to, the equipment has been adapted for wheelchair, walking aids, sensory environments. The types of equipment include, but not limited to:

- Fixed sensory play outdoor equipment for SEND environments
- Climbing frames
- Playground swings, slides, roundabouts etc.
- Play walls
- Outdoor audio for SEND environments
- Adapted gym and fitness equipment

The supplier(s)/provider(s) should be able to offer a range of products and design specifications including different dimensions and colours (if applicable) and be able to offer their guidance and expertise and adapt to customers individual requirements, facilities and budgets.

Customers will be able to access the suppliers/providers full ranges and associated products listed within their websites, catalogues and make products to customers bespoke requirements (if applicable).

LOT 7 - Outdoor Special Educational Need and Disability (SEND) Equipment

Legislative Requirements

Where applicable, suppliers/providers to adhere to the following requirements (or equivalent).

- Must comply with all relevant legislation and harmonised standards
- BS EN 1176 Playground Equipment and Surfacing
- BS EN 1177:2018 – Impact attenuating playground surfacing. Methods of test for determination of impact attenuation
- BS EN 7188:1998+A2:2009 – Impact absorbing playground surfacing. Performance requirements and test methods
- BS EN 15330-1:2013 – Surfaces for sports areas. Synthetic turf and needle punched surfaces primarily designed for outdoor use. Specification for synthetic turf surfaces for football, hockey, rugby union training, tennis and multi sport use
- BS EN 15312:2007+A1:2010 – Free access multi-sports equipment. Requirements, including safety, and test methods
- BS EN 12572 – Artificial Climbing Structures (if applicable)
- BS EN 16630:2015 – Permanently installed outdoor fitness equipment. Safety requirements and test methods (if applicable)
- EN71 parts 1, 2 and 3 where applicable for sensory play equipment
- Compliance with REACH 1907/2006
- EU Timber Regulations Regulation EU 995/2010
- General Product Safety Directive 2001/95/EC

Benefits of using the framework agreement

YPO's framework agreements are established to allow customers to purchase goods, works or services from suppliers/providers via either direct award or further competition.

Benefits of using the framework agreement:

- YPO can fully manage the customers further competition (call-off) process if required
- Reduced timescales – customers do not need to run a full OJEU procurement if procuring via the framework agreement
- Assured supplier standards – suppliers/providers are 'pre-qualified' as to their general suitability
- Aggregation of spend - customers will receive the benefits of the aggregated spend volume and increased leverage in the market
- Pre-defined terms and conditions – when awarding contracts customers have the option to use YPO's standard framework agreement terms and conditions as established or use their own terms and conditions

Suppliers/providers

Lot 1 – Playground Sports and Activity Equipment Educational	
A.M.V Engineering Ltd	Kompan Ltd
Axo Leisure Ltd	Play and Leisure Ltd
Broxap Ltd	Playdale Playgrounds Ltd
Caloo Ltd	Premier Play Solutions
Creative Play (UK) Ltd	Proludic Ltd
DCM Projects Ltd	Sovereign Design Play Systems Ltd
HAGS-SMP Ltd	Wicksteed Leisure Ltd

Lot 2 – Playground Sports and Activity Equipment Recreational	
A.M.V Engineering Ltd	Kompan Ltd
Axo Leisure Ltd	Play and Leisure Ltd
Broxap Ltd	Playdale Playgrounds Ltd
Caloo Ltd	Premier Play Solutions
Creative Play (UK) Ltd	Proludic Ltd
DCM Projects Ltd	Sovereign Design Play Systems Ltd
HAGS-SMP Ltd	Wicksteed Leisure Ltd

Lot 3 – Playground Markings	
A.M.V Engineering Ltd	DCM Projects Ltd
Axo Leisure Ltd	Premier Play Solutions
Creative Play (UK) Ltd	Sovereign Design Play Systems Ltd

Lot 4 – Multi Use Games Areas (MUGA)	
A.M.V Engineering Ltd	Lightmain Company Ltd
Axo Leisure Ltd	Play and Leisure Ltd
Caloo Ltd	Premier Play Solutions
Creative Play (UK) Ltd	Proludic Ltd
DCM Projects Ltd	Sovereign Design Play Systems Ltd
HAGS-SMP Ltd	Tony Patterson Sports Grounds Ltd
Kompan Ltd	Wicksteed Leisure Ltd

Lot 5 – Sports Playground Surfaces and Pitches	
Abacus Lawrence Group Ltd	Lightmain Company Ltd
Axo Leisure Ltd	Sovereign Design Play Systems Ltd
Creative Play (UK) Ltd	Tony Patterson Sports Grounds Ltd
DCM Projects Ltd	

Lot 6 – Outdoor Gym and Fitness	
Axo Leisure Ltd	Lightmain Company Ltd
Broxap Ltd	Play and Leisure Ltd
Caloo Ltd	Premier Play Solutions
Creative Play (UK) Ltd	Proludic Ltd
DCM Projects Ltd	Sovereign Design Play Systems Ltd
HAGS-SMP Ltd	Wicksteed Leisure Ltd
Kompan Ltd	

Lot 7 – Outdoor Special Educational Needs and Disability Equipment	
Broxap Ltd	Profile Education Ltd
Caloo Ltd	Proludic Ltd
DCM Projects Ltd	Sovereign Design Play Systems Ltd
HAGS-SMP Ltd	Wicksteed Leisure Ltd
Play and Leisure Ltd	

How to award/call-off from the framework

To access the framework agreement, customers should complete and return the Non-Disclosure and Customer Access Agreement.

Direct award

A direct award can be made to a supplier/provider if the participating OCA can demonstrate the selected supplier/provider offers the most economically advantageous offer. Other factors that can contribute in the decision to direct award include a supplier/provider being closer geographically to the point of installation, budget requirements and if calling off from the YPO catalogue further competition.

Further competition

Evaluation must be fair and transparent, and the methodologies used to evaluate must be provided to the suppliers/providers within the further competition documentation.

YPO can help customers produce specifications, qualitative questions, pricing schedules and evaluation criteria to undertake a further competition. Clarification responses, evaluation of further competition submissions, drafting of award letters and contracts and applicable Contract Award Notices are elements of the process that will need to be completed by the customer. Customers must inform YPO of the outcome of any further competition they undertake themselves.

When running a further competition, customers should award based on the most economically advantageous tender and must provide suppliers/providers with the methodology behind the evaluation, including the evaluation criteria and the weightings that are applied.

The selection/award criteria used to establish the framework agreement was:

CRITERION	PERCENTAGE WEIGHTINGS
<p>Full cost weighting to be re-opened - due to the bespoke nature of all products where suppliers/providers will conduct a site survey to quote as a complete quote, supply, delivery and install service package.</p> <p>Price – 100%</p>	Cost 60 %
<p>Depending on individual customer requirements, the customer will have an option to either carry the full weighting through or re-open Case Study 40% and Added Value and Bespoke Requirements 20% from the framework evaluation. It is intended that Delivery and Customer Service 20% and Sustainability 20% will be carried through from the framework evaluation, however customers will still have an option to fully or partially re-open those criteria if they wish to do so, depending on individual customer requirements.</p> <p>Case study – 40% Delivery and customer service 20% Added value and bespoke requirements 20% Sustainability 20%</p>	Quality 40 %

Terms and conditions

Suppliers/providers awarded to the framework agreement have agreed to and signed YPO's standard Terms and Conditions. These can be amended by the CA and supplier/provider by mutual agreement to include additional terms to supplement the standard Terms and Conditions. A variation form is included in the standard Terms and Conditions document to allow customers and suppliers/providers to amend any terms if required.

Contact Information

For further information or to discuss individual requirements, please use the contact details below:

John Healey

Category Buyer | Sports and SEND

Email: sports@ypo.co.uk

STAGE 1Initial Customer
Enquiry

- Customer contacts YPO for information
- YPO will send customer a copy of the User Guide, NDA and Access Agreement
- Customer completes and returns NDA and Access Agreement

**STAGE 2**NDA/Access
Agreement Returned
to YPOCustomer inform
if Direct Award or
Further Competition

- Following receipt of signed NDA/Access Agreement customer to inform YPO if wishes to Direct Award or Further Competition and give the reason/justification for choosing the option
- YPO may send the customer a Further Competition Template, Bank of Optional Questions, and Framework Agreement Scope
- YPO may provide the customer with a unique reference code for the further competition, which will be referenced on all documentation
- Customer completes the documents and sends to YPO
- If the customer decides to undertake their own further competition or utilise their own documents YPO must be informed via e-mail

**STAGE 3**

Further Competition

- YPO can issue further competition documents to all suppliers/providers on the framework agreement if required by the customer
- YPO will manage any clarifications that are received from potential suppliers/providers (customers will need to provide clarification responses)
- At the submission closing date YPO will provide customers with access to all submissions
- Customers can then evaluate (offline) the submissions and prepare acceptance and rejection letters

**STAGE 4**

Contract Award

- YPO will issue the award decision documentation (acceptance and rejection letters) via YPO's e-portal
- Optional 10-day standstill period: customers are advised to implement a voluntary standstill period of 10 days
- A Contract Award Notice following any award via the framework agreement must be published within 30 days