

About YPO

YPO provides procurement solutions for public sector organisations to set up or renew contracts for a wide range of services. Established in 1974 by a group of 13 local authorities, we're one of the largest public sector buying organisations in the UK and we're still 100% publicly-owned today. We work closely with our suppliers and collaborate with other public sector buying organisations to achieve efficiencies and value for money, returning all our profits back into the heart of the public sector. Our team of qualified procurement professionals can offer advice, guidance and expertise on procurement, as well as regular engagement and communication to make sure your objectives are achieved.

Overview

Start date:	1 June 2021
Expiry date:	31 May 2025
Extension(s) (if applicable):	None
Contract notice ref no:	2021/S 000-003657
Contract award notice ref. no:	2021/S 000-010967
Potential maximum value:	£10m
Geographical Location(s):	National

Specification, overview and lot structure

This framework is for the supply of recycling products, typically for use by local authorities in the collection of refuse.

The framework provides customers with a route to market for the supply of a wide range of recycling products, meaning customers do not need to publish their requirements by OJEU or pre-qualify suppliers/providers in order to procure these products and services from them.

Customers can 'call-off' from this framework agreement i.e. use this framework to establish a contract

Lot 1 - Supply of kerbside boxes and inner caddies

Lot 2 - Supply of food waste containers (caddies)

Lot 3 - Supply of other recycling products (excludes plastic wheeled bins, steel wheeled bins, compostable bags, refuse sacks, litter bins and PE caddy liners).

Provision of staff and/or infrastructure to provide security services and front of house reception duties.

SPECIFICATION		LOT 1 – KERBSIDE BOXES AND INNER CADDIES
1. Essential requirements		
1.1	Stackable	
1.2	UV stabilised	
1.3	100% recyclable	
1.4	Available in virgin material	
1.5	Available in reprocessed or blended material	
1.6	Available with chip nests/id stickers	
1.7	Available with clip on lids and nets	
1.8	Minimum 12-month guarantee	
2. Options		
2.1	Option of drain holes to aid drainage	
2.2	Multiple divider positions to create 50/50 or 40/40/20 splits	
2.3	Range of colour options	
2.4	Provision of graphics if required	

CAPACITY		
40 litre	55 litre	40 litre inner caddy
44 litre	19 litre inner caddy	55 litre inner caddy

SPECIFICATION		LOT 2 – FOOD WASTE CONTAINERS (CADDIES)
1. Essential requirements		
1.1	Solid or vented body	
1.2	Solid or vented lid	
1.3	Stackable	
1.4	Hinged locking lid	
1.5	Resistant to chemical detergents and matter	
1.6	100% recyclable	
1.7	Available in virgin material	
1.8	Available in reprocessed or blended material	
1.9	Dishwasher safe	
1.10	Available with chip nests (kerbside caddies)	
1.11	Available with reflectors (kerbside caddies)	
1.12	Minimum 12-month guarantee	
2. Options		
2.1	Range of colour options	
2.2	Provision of graphics if required	

CAPACITY				
5 litre - Solid	7 litre – Solid	10 litre – Solid	20 litre – Solid	35 litre – Solid
5 litre - Vented	7 litre – Vented	10 litre - Vented	23 litre – Solid	40 litre - Solid

SPECIFICATION	LOT 3 – OTHER RECYCLING PRODUCTS
TO BE DETERMINED BY CUSTOMER AT FURTHER COMPETITION	
See page five for details of suppliers/providers and products offered.	

Benefits of using the DPS

YPO's framework agreements are established to allow customers to purchase goods, works or services from suppliers/providers via either direct award or further competition.

Benefits of using the framework agreement:

- YPO can fully manage the customers further competition (call-off) process if required
- Reduced timescales – customers do not need to run a full OJEU procurement if procuring via the framework agreement
- Assured supplier standards – suppliers/providers are 'pre-qualified' as to their general suitability
- Aggregation of spend - customers will receive the benefits of the aggregated spend volume and increased leverage in the market
- Pre-defined terms and conditions – when awarding contracts customers have the option to use YPO's standard framework agreement terms and conditions as established or use their own terms and conditions

Suppliers/providers

LOT 1	KERBSIDE BOXES & INNER CADDIES FOR WHEELED BINS
Straight Ltd	
Coral Products Ltd	

LOT 2	FOOD WASTE CADDIES
Straight Ltd	
Coral Products Ltd	
ESE World Ltd	
Craemer UK Ltd	
The Compost Bag Company	
Peter Ridley	

LOT 3	OTHER RECYCLING PRODUCTS
Straight Ltd	
Coral Products Ltd	
Cromwell Polythene	
Weir & Carmichael	
Sackmaker	
The Compost Bag Company	
Peter Ridley	

SUPPLIER/ PROVIDER	CONTACT	ADDRESS
IPL/Straight Ltd	Jamie Thwaites Tel: 01709 311412 Mobile: 07342 089900 Email: jamie.thwaites@iplglobal.com	Mangham Road Rotherham S61 4RJ
	Richard Hudson Tel: 01709 311413 Mobile: 07867 341040 Email: richard.hudson@iplglobal.com	
Craemer UK Ltd	Keegan Smith – Sales Manager Tel: 01952 607482 Mobile: 07545 788110 Email: keegan.smith@craemer.com	Hortonwood 1 Telford Shropshire TF1 7GN
	Mike Taylor – Area Sales - Northern Tel: 01952 607846 Mobile: 07860 506322 Email: mike.taylor@craemer.com	
	Robert Hawley – Area Sales - Southern Tel: 01952 607848 Mobile: 07841 337306 Email: robert.hawley@craemer.com	
	Graham Deuchars – Area Sales – Scotland/N Ireland Tel: 01952 607800 Mobile: 07759 845298 Email: robert.deuchars@craemer.com	
ESE World Ltd	Sarah Smith – National Account Manager Mobile: 07970 812453 Tel: 01530 277911 Email: s.smith@eseworld.co.uk	Beacon House Reg's Way Bardon Hill COALVILLE Leicestershire LE67 1GH
	Kirsten Guest – Supply Chain Manager Tel: 01530 277906 Email: sales@eseworld.co.uk	
Cromwell Polythene Ltd	Amanda Briscall – Sales Tel: 01977 686847 Sales: 01977 686848 Email: amanda@cromwellpolythene.co.uk	1 Glentroll Avenue Sherburn-in-Elmet Leeds LS25 6RE
	James Lee – MD Tel: 01977 686868 Email: james@cromwellpolythene.co.uk	
Coral Products Ltd	Helen Broderick – National Account Manager Mobile: 07771 603995 Email: helen.broderick@iplglobal.com sales.coral@iplglobal.com	Haydock Industrial Estate North Florida Road Haydock Merseyside WA11 9TP
Weir & Carmichael	Julia Pemberton – Commercial Director Tel: 0151 934 1265 Sales: 0151 934 1250 Email: julia@weirbags.co.uk info@weirbags.co.uk	100-130 St John's Road Bootle Liverpool L20 8BH
The Compost Bag Company	Kathryn Walker - Sales Mobile: 07815 953238 Email: kathryn.walker@compostbaguk.com	Comet Road Moss Side Ind. Estate Leyland Lancashire PR26 7PF

SUPPLIER/ PROVIDER	CONTACT	ADDRESS
Sackmaker (JHM Dickson Ltd)	Louise Thomson – Sales Manager Tel: 0800 032 6447 Email: louise@sackmaker.com	Seath Road Rutherglen Ind. Estate Glasgow G73 1RW
	Nicole Shand – Sales Tel: 0800 032 6447 Email: nicole@sackmaker.com	
Peter Ridley Waste Systems	Miranda Peck - Sales Tel: 01728 660755 Mobile: 07508 427296 Email: office@peterridley.co.uk	Unit 1 Eastlands Industrial Estate Leiston IP16 4LL

How to award/call-off from the framework

To access the framework agreement, customers should complete and return the Non-Disclosure and Customer Access Agreement.

Lots 1 and 2 - direct award/further competition

For all requirements, customers can direct award to the suppliers/providers listed on page 5, based on the pricing schedule provided by YPO. Please ensure ‘YPO Contract reference 1063’ is quoted on all purchase orders.

Bespoke or bulk orders can be established via further competition, based on the customer’s own specification and requirements.

Lot 3 – further competition only

All pricing for lot 3 to be established via further competition, based on the customer’s own specification and requirements.

CRITERIA FOR FURTHER COMPETITIONS – ALL LOTS	
Cost - 60%	Will be fully re-opened at further competition stage
Quality - 15%	Unless the tendering authority wishes to reopen this weighting and ask further questions, the full score will be taken from the ITT evaluation
Delivery and customer service – 20%	Unless the tendering authority wishes to reopen this weighting and ask further questions, the full score will be taken from the ITT evaluation
CSR and sustainability – 5%	Unless the tendering authority wishes to reopen this weighting and ask further questions, the full score will be taken from the ITT evaluation

The sub-criteria at further competition stage will follow on from the weighting established in the framework (see below).

Evaluation must be fair and transparent, and the methodologies used to evaluate must be provided to the suppliers/providers within the further competition documentation.

YPO can help customers produce specifications, qualitative questions, pricing schedules and evaluation criteria to undertake a further competition. Clarification responses, evaluation of further competition submissions, drafting of award letters and contracts and applicable Contract Award Notices are elements of the process that will need to be completed by the customer. Customers must inform YPO of the outcome of any further competition they undertake themselves.

When running a further competition, customers should award based on the most economically advantageous tender and must provide suppliers/providers with the methodology behind the evaluation, including the evaluation criteria and the weightings that are applied.

The selection/award criteria used to establish the framework agreement was:

ALL LOTS	
CRITERION	PERCENTAGE WEIGHTINGS
Cost	60%
Quality	15%
Delivery and customer service	20%
CSR and sustainability	5%

The weightings for cost, quality, delivery, customer service and CSR can be re-opened for evaluation within the further competition. Customers can also set any appropriate KPI's and/or service levels within the quality award criteria.

Terms and conditions

Suppliers/providers awarded to the framework agreement have agreed to and signed YPO's standard Terms and Conditions. These can be amended by the CA and supplier/provider by mutual agreement to include additional terms to supplement the standard Terms and Conditions. A variation form is included in the standard Terms and Conditions document to allow customers and suppliers/providers to amend any terms if required.

Contact information

For further information or to discuss individual requirements, please use the contact details below:

Jo King
Category Buyer | Facilities Management
Tel: **07809 585957** | Email: **jo.king@ypo.co.uk**

STAGE 1

Initial Customer Enquiry

- Customer contacts YPO for information
- YPO will send customer a copy of the User Guide, NDA and Access Agreement
- Customer completes and returns NDA and Access Agreement



STAGE 2

NDA/Access Agreement Returned to YPO

- Following receipt of signed NDA/Access Agreement YPO may send the customer a Further Competition Template, Bank of Optional Questions, and Framework Agreement Scope
- YPO may provide the customer with a unique reference code for the further competition, which will be referenced on all documentation
- Customer completes the documents and sends to YPO
- If the customer decides to undertake their own further competition YPO must be informed via email



STAGE 3

Further Competition

- YPO can issue further competition documents to all suppliers/providers on the framework agreement if required by the customer
- YPO will manage any clarifications that are received from potential suppliers/providers (customers will need to provide clarification responses)
- At the submission closing date YPO will provide customers with access to all submissions
- Customers can then evaluate (offline) the submissions and prepare acceptance and rejection letters



STAGE 4

Contract Award

- YPO will issue the award decision documentation (acceptance and rejection letters) via YPO's e-portal
- Optional 10-day standstill period: customers are advised to implement a voluntary standstill period of 10 days
- A Contract Award Notice following any award via the framework agreement must be published within 30 days (YPO are able to do this on behalf of the customer if required)