

# MICROSOFT LICENCE RENEWALS IN 2026: WHAT YOU NEED TO KNOW

**In July 2026, Microsoft 365 licensing will undergo significant pricing changes. To help businesses prepare, Microsoft is running promotional offers until the end of June - giving organisations a chance to renew early, lock in savings, and accelerate adoption of AI and security capabilities before prices go up.**

We provide an overview of the new renewal process, key benefits, and important deadlines. Consider also whether your current Microsoft business plans still match your requirements for the coming year or whether it's time to upgrade to meet any new or changing security, compliance and regulatory obligations. Stay informed to ensure a smooth renewal process and maximise the value of your current Microsoft 365 investment.

## ➤ MICROSOFT COMMERCIAL AND PRICING UPDATE

### Price increase

From 1<sup>st</sup> July 2026, Microsoft is raising prices across its Microsoft 365 and Office 365 suites for commercial, not-for-profit, and education customers. The increase reflects their ongoing investment in AI, security, and management tools.

If you renew before July, you'll lock in current pricing and avoid the rise. There are also multi-year promotions available that could save you even more.

### Microsoft 365 Promos

Microsoft is running a set of commercial promotions in 2026 to accelerate adoption of advanced security, compliance, and AI tools.

These include bundled benefits when you adopt Microsoft 365 Copilot alongside enhanced compliance and security features, as well as multi-year deals.

### UK Exchange Rate Adjustment

Microsoft reviews UK pricing twice a year (typically ahead of February and September) to keep it aligned with the US dollar. If exchange rates have shifted significantly, they'll adjust pricing for UK Commercial Cloud and software accordingly. Our licensing specialists will keep you updated on any changes as soon as we hear about them.



# WHAT ARE THE BENEFITS OF RENEWING?



## Lock in current pricing before July 2026

Renew before 1 July and you'll avoid Microsoft's commercial price increase.

Depending on your renewal timing, this could save you money against the new rates.



## Take advantage of 2026 promotions

Microsoft is offering early-renewal incentives and bundled benefits for organisations adopting Copilot alongside enhanced security and compliance features. Renewing now gives you access to these deals before they expire.



## Right-size your licensing

Renewal is a good opportunity to review what you actually need. Make sure you're not paying for licences or features that don't match your current usage and organisational requirements.

# WHY RENEW WITH INTERCITY?



## Expert guidance and support

Microsoft licensing can be complex and confusing. Our aim is to make sure you're paying only for the products your teams actually need. We'll audit your current usage, recommend the right licensing mix, and ensure you have certainty over what you're spending and why.



## Dedicated licensing expert on your side

You'll have access to a Microsoft licensing specialist with over a decade of experience who'll cut through the jargon, answer your questions, and make sure you're getting the best value. No confusion, no guesswork – just clear, expert advice.



## Microsoft security expertise

We're a Microsoft Solution Partner with 5 designations, 6 specialisations, and 200+ certifications. We're also a MISA member – part of Microsoft's invite-only security community of just 152 partners worldwide. That means early access to Microsoft's latest security developments, direct collaboration with their experts, and solutions that integrate seamlessly with Microsoft's security stack.

# TALK TO ONE OF OUR SPECIALISTS.

Member of  
Microsoft Intelligent  
Security Association

