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User Guide | Ref No: 001204

PPE Workwear, Uniform and Managed Services

Framework Agreement





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About YPO

YPO provides procurement solutions for public sector organisations to set up or renew contracts for a wide range of services.

Established in 1974 by a group of 13 local authorities, we're the UK's largest public sector buying organisation and we're still 100% publicly owned today. We work closely with our suppliers and collaborate with other public sector buying organisations to achieve efficiencies and value for money, returning all our profits back into the heart of the public sector. Our team of qualified procurement professionals can offer advice, guidance and expertise on procurement, as well as regular engagement and communication to make sure your objectives are achieved.

Helping you navigate the world of your procurement

The world of procurement is complex, with competing demands and increasing pressures. Through collaboration, we provide products and services to meet your needs as individuals and collectives, through our wide range of procurement categories and frameworks. Navigating the world of procurement needs to be easy, quick and effective for both buyers and suppliers, and needs to help you make sure that every penny counts. We believe that through our procurement activity there's an opportunity to make an impact and a real difference, by delivering social value and outcomes in the communities we serve.

Overview

Start date

01.09.2024

Expiry date

31.08.2028

Extension(s) (if applicable)

None

Contracting authority (CA) call-off period

CA's can specify a contract period, based on the term that will best suit their requirements. YPO generally recommend a call-off period of no longer than 5 years.

Contract notice reference number

2024/S 000-009282

Potential maximum value

£100m

Rebate

2% paid by Supplier

Geographical location(s)

National

Specification overview and lot structure

This national framework is for the supply of personal protective kit, clothing and services suitable for use by Police personnel, Firefighters and the wider Public Sector.

This framework covers all types of specialist PPE and clothing to be used by the Emergency Services and Blue Light sector such as flame-retardant clothing, boots, helmets, and Police clothing such as riot helmets, cut resistance gloves and body armour as well as general uniform such as station wear, healthcare etc.

This framework is also equipped to cover all other types of uniform that would be required by the wider Public Sector such as corporate wear, standardised/branded uniform, safety clothing and garage wear.

Optional services are available such as managed services (selected suppliers) and laundry.

This framework is a UK wide Framework Agreement.

Eligible UK Public Sector organisation can procure garments and services both above and below spend thresholds.

Direct Award and Further Competition options available. For information on this, see section 8 '[How to award/call-off from the framework.](#)'



Specification overview and lot structure continued

Lot	Description	Method of 'call-off' contracts
1	Fire Protective & Rescue Clothing – Plus optional Managed Service	Further competition or Direct Award
2	Fire Protective Gear – Plus optional Managed Service	Further competition or Direct Award
Sub Lot 2.1	Fire Protective Helmets & Associated Products	Further competition or Direct Award
Sub Lot 2.2	Fire Protective Gloves	Further competition or Direct Award
Sub Lot 2.3	Fire Protective Boots & Specialist Footwear	Further competition or Direct Award
3	Firefighter Complete Head to Toe Ensemble – Plus optional Managed Service	Further competition or Direct Award
4	Firefighter Fully Leased Managed Service	Further competition
5	Breathing Apparatus & Associated Products – Plus optional Managed Service	Further competition or Direct Award
6	Police, Security and Criminal Justice Protective Wear – Plus Optional Managed Service	Further competition or Direct Award
7	Body Armour, Tactical Vests & Associated Accessories – Plus Optional Managed Service	Further competition or Direct Award
8	Personal Protection Equipment for Public Order Situations	Further competition or Direct Award
Sub Lot 8.1	Batons, Holders, Mountings & Carriage Systems including optional Repair and Disposal Service	Further competition or Direct Award
Sub Lot 8.2	Handcuffs, Straps & Restraint Equipment & Holders	Further competition or Direct Award
Sub Lot 8.3	Shields, Guards, Helmets & Accessories	Further competition or Direct Award



Specification overview and lot structure continued

Lot	Description	Method of 'call-off' contracts
9	Specialist Cycle & Mounted Wear – Plus optional Managed Service	Further competition or Direct Award
10	Body Worn Video Cameras, Communication Devices & Associated Products/Services	Further competition or Direct Award
11	Healthcare & Ambulance Paramedic / Technician Uniform – Plus optional Managed Service	Further competition or Direct Award
12	Uniform & Workwear Including Station, Corporate & Workshop Wear – Plus optional Managed Service	Further competition or Direct Award
13	Undress Uniform & Ceremonial Wear – Plus optional Loan Service	Further competition or Direct Award
14	Accessories & Accoutrements	Further competition or Direct Award competition
15	General Laundry Services	Further competition
16	Specialist Laundry & Decontamination – Including Products & Services	Further competition

A full detailed specification can be provided on request which identifies relevant UK legislation and standards and a list of garment examples which can be procured through each Lot.

Customers will write their own specification at Further Competition stage to suit their exact needs and requirements. Demonstration of certificated standards and/or testing methods may be requested at this stage. Samples may also be requested for evaluation and trial purposes.

Customers who Direct Award via this Framework will do so by appropriately awarding a supplier(s) that meet their needs and any additional requirements.

Note:

Sub-Lotted Lots – Customers have the ability to publish a Further Competition to all suppliers on the overarching Lot (Lot 2 or Lot 8) or any one Sub-Lot depending on requirement.

For example. A customer can publish a Further Competition to all suppliers on Lot 2 or to Sub-Lot 2.1 suppliers if their requirement is solely for helmets.

Multi-award Call Offs – Customers reserve the right to award to a single supplier. Awards are to be based on what is perceived to be commercially beneficial.



Benefits of using the framework

YPO's Framework Agreements are established to allow customers to purchase goods, works or services from suppliers via either Direct Award or Further Competition.

Benefits of using this Framework Agreement are:

- Pre-engagement support available on request
- Method of Call-Off – Direct Award or Further Competition
- Direct Award Pricing Schedule available on request
- Further Competition document templates available on request
- YPO can fully manage the customers Further Competition (Call-Off) process online if required
- Reduced timescales – Customers do not need to run a full tender process if procuring via the Framework Agreement
- Assured supplier standards – Suppliers are 'prequalified' as to their general suitability
- Aggregation of spend – Customers will receive the benefits of the aggregated spend volume and increased leverage in the market
- Pre-defined Terms and Conditions – YPO standard Framework Agreement Terms and Conditions have been established. Customer's are able to supplement and refine the Call-Off Terms and Conditions



Suppliers

YPO have established suppliers by ensuring accurate company information has been declared as per the Selection Questionnaire, and that they agreed/meet with all requirements including Mandatory Requirements as per the Mandatory Questionnaire.

Awarded suppliers have declared that they meet with the minimum specification and scope of this Framework.

Awarded suppliers are:

- Alsico Laucuba Ltd T/a Alsico
- Arktis Endurance Textiles Limited
- Ballyclare Ltd T/a Ballyclare Group
- Beechwood Equipment Ltd
- Bennett Safetywear Limited
- Breathe Safety Limited T/a Breathe Safety Services, Breathe Safety, Breathe, Respiroclenz
- Bristol Uniforms Limited T/a MSA Bristol
- Bunzl UK Ltd T/a Greenham
- Burlington Uniforms Limited
- Business Image Limited
- CG Retail Ltd
- Chiltern Global Ltd
- Civil Defence Supply Ltd
- Clad Safety Limited T/a HeroQuip
- Contact Left Limited
- Cooneen Defence Ltd T/a Cooneen Defence Ltd, Cooneen at Work Ltd, Cooneen Protection Ltd
- Derby Unitex Ltd
- DMS Protective Equipment Ltd
- Draeger Safety UK Ltd
- Eagle Technical Products Ltd
- Elis UK Ltd
- Future Garments T/a Eurox Ltd
- Fire Ladders Ltd T/a Fire Ladders & Equipment
- FlamePro Global Ltd
- Fleet Factors Ltd
- GMK Limited T/a BDT UK
- DSTO Ltd T/a Head2Toe Workwear Ltd
- Healthy Bean Ltd
- Hunter Apparel Solutions Limited
- Ilasco Ltd
- Mehler Vario System GmbH T/a Mehler Systems, Mehler Protection
- Michael Lupton Associates LTD
- MiHub Ltd T/a Alexandra, Dimensions, Yaffy
- Niton Equipment Limited
- Oxford Safety Supplies Ltd T/a Enduro Protect
- NSI HQ LTD T/a PatrolStore
- Peter Jones ILG Ltd
- Point South Limited
- Price Western Leather Company Limited T/a Price Western, Price Western Leather, PWL
- Protective Wear Supplies Ltd T/a PWS
- Radiocom Systems Ltd
- Rig Equipment Ltd
- Rosenbauer UK Ltd T/a Rosenbauer UK
- Safariland UK Ltd
- Sbi Tac Pro Limited
- Southcombe Brothers Ltd
- T.W Kempton Corporate Clothing Limited
- Tailored Image Ltd
- TCH (UK) Limited
- UKR General Trading Limited
- Vimpex Ltd
- Wm Sugden & Sons Ltd
- Work in Style Limited

Please update the following on page 7 of the User Guide Suppliers by Lot can be viewed on the dedicated 1204 PPE Workwear, Uniform and Managed Services web page – see Documents tab - Supplier List.

How to award/call-off from the framework

To access the Framework Agreement, customers are required to complete and return a signed Non-Disclosure and Customer Access Agreement.

Direct Award

Direct Award is an efficient and straightforward process without re-opening competition.

Customers should consider all the information in the Pricing Schedule and can Direct Award to any supplier if they can demonstrate that the selected supplier represents/offers the most economically advantageous tender (MEAT) based on their requirements.

The selection/award criteria used to establish the Framework Agreement and acceptance of the suppliers onto all Lots was:

Criterion	Percentage Weightings
Cost	30%
Quality, Delivery and Customer Service	50%
Sustainability, Net Zero and Social Value	20%

To Direct Award you must use the spreadsheet titled YPO 001204 Pricing Schedule for Direct Award. Filtering and sorting the columns will enable you to make a decision on which supplier can meet your criteria and requirements. If 2 or more suppliers can meet the requirements your own objective criteria must be used.

The spreadsheet consist of the following data:

Critical data to making an informed decision:

- Lot Number
- Item Type
- Item Description
- Standards – If applicable
- Price Per Item Ex. VAT
- Supply Region

Additional information to support decision making:

- Brand
- Product Link
- Minimum Order Quantity
- Delivery Cost (Based on min order qt)
- Length of Warranty
- Additional Information

Customers must inform YPO of any Direct Awards made. Customers must complete and return a Confirmation of Award Form to YPO.

Customers reserve the right to procure any products/ services under the scope of PPE Workwear, Uniform and Managed Services. Customers calling off the framework via Direct Award may procure products that are not listed by a supplier in the Pricing Schedule, in addition to products listed. The value of those additional products (not listed) should not exceed 10% of the listed products total value on order.

For example, a customer can Direct Award for a total value of £5,000, of products listed in the Pricing Schedule, then additionally purchase under the same call-off order a total value of £500 of products not listed in the Pricing Schedule. Customers must inform YPO of all Direct Awards made regardless of them being a listed item on the Pricing Schedule or not.

How to award/call-off from the framework continued

Further Competition

A Further Competition can be run to re-open competition to establish a customer's exact requirement.

When undertaking the Further Competition, customers need to invite all suppliers within the relevant Lot(s) to submit a bid in response to their individual requirements.

When running a Further Competition, customers are required to use the same award criteria set out in the original tender (Cost, Quality, Delivery and Customer Service, Sustainability, Net Zero and Social value) and can choose whether to carry the original scores through or re-open each criterion to competition – with the exception of Cost.

For completed Call-Offs, the sub criteria for Further Competition was as follows:

Criteria for further competitions	
Cost	40% – The full weighting is to be re-opened for evaluation by the customer at Further Competition stage.
Quality, Delivery and Customer Service	40% – The full weighting can be re-opened for evaluation by the customer at Further Competition stage or the customer can opt to carry the scores through from the initial Framework evaluation stage.
Sustainability, Net Zero and Social Value	20% – The full weighting can be re-opened for evaluation by the customer at Further Competition stage or the customer can opt to carry the scores through from the initial Framework evaluation stage.

The customer has the option to flex the evaluation criteria by +/-10%. If the customer chooses to alter the award criteria, then they do so at their own risk.

Evaluation must be fair and transparent, and the methodologies used to evaluate must be provided to the suppliers within the Further Competition documentation.

YPO can support customers to produce specifications, qualitative questions and pricing schedules to undertake a Further Competition by providing examples. Clarification responses, evaluation of Further Competition submissions, drafting of award letters and contracts and applicable Contract Award Notices are elements of the process that will need to be completed by the customer.

Customers must inform YPO of the outcome of any Further Competition they undertake themselves. Customers must complete and return a Confirmation of Award Form to YPO. When running a Further Competition, customers should award based on the most economically advantageous tender (MEAT) and must provide suppliers with the methodology behind the evaluation, including the evaluation criteria and the weightings that have been applied.



Terms and conditions

Suppliers awarded to the Framework Agreement have agreed to and signed YPO's Terms and Conditions.

Call-Off terms can be amended by the customer and supplier by mutual agreement to include additional terms to supplement the Framework Terms and Conditions. A variation form is included in the standard Terms and Conditions document to allow customers and suppliers to amend any terms if required.

Contact information

For further information or to discuss individual requirements, please use the contact details below:

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