

Better value, delivered.



Insurance Solution for Social Housing

Ref 1051



Contract Overview

This contract has been designed to address the challenges Housing Associations are facing when it comes to procuring insurance cover. The contract accommodates various business models adopted by insurers and insurance intermediaries, operating in the social landlord sector. The structure of the contract is flexible enough to allow the best broker and insurance partnership bid as well as providing access to direct dealing insurers.

There are two elements to the service provision available to you via this contract:

1. YPO's procurement support and management of the end-to-end process

The work we do with you prior to commencement of the formal procurement, will ensure that you receive maximum competition from the insurance markets and value for money submissions. We draft and design the further competition document (which will be bespoke for your organisation), and we run and oversee the entire procurement process for you including the moderation meeting and drafting of award and rejection letters.

2. YPO provides access to an FCA accredited insurance advisor

The insurance advisor will work with you to design your insurance programme and write a specification to ensure your insurance policies are fit for purpose in covering your risk exposures. The advisor will also organise and chair pre-tender 1-1 sessions and support you in the evaluation of the insurance proposals.



As a combined team, we assist you in the collection and consolidation of all insurance documentation. We've worked with contract suppliers to understand the important information they require in order to provide you with the most competitive insurance proposal. By compiling all the necessary information prior to the formal procurement, we minimise clarification requests during the procurement. Our experience shows that by selling yourself well to the insurance

providers you improve the chances of securing competitive bids.

The contract guarantees a transparent process for social housing providers and insurance partners. The competitive style of the closed bid process ensures all potential partners put forward their best possible terms on pricing, cover levels and value-added services e.g. workshops, training and risk management.



● About YPO

YPO provides procurement solutions for public sector organisations to set up or renew contracts for a wide range of services.

Established in 1974 by a group of 13 local authorities, we're the UK's largest public sector buying organisation and we're still 100% publicly-owned today. We work closely with our suppliers and collaborate with other public sector buying organisations to achieve efficiencies and value for money, returning all our profits back into the heart of the public sector. Our team of qualified procurement professionals can offer advice, guidance and expertise on procurement, as well as regular engagement and communication to make sure your objectives are achieved.

● Meet the insurance procurement team

Our vision is to be the procurement vehicle of choice and a centre of excellence for insurance procurement.

- We are **committed** to deliver value for money
- We **challenge** the market place and create a level playing field for all insurance providers
- We ensure you stay **compliant** with EU procurement regulations and relevant laws



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