

## About YPO

YPO provides procurement solutions for public sector organisations to set up or renew contracts for a wide range of services. Established in 1974 by a group of 13 local authorities, we're one of the largest public sector buying organisations in the UK and we're still 100% publicly-owned today. We work closely with our suppliers and collaborate with other public sector buying organisations to achieve efficiencies and value for money, returning all our profits back into the heart of the public sector. Our team of qualified procurement professionals can offer advice, guidance and expertise on procurement, as well as regular engagement and communication to make sure your objectives are achieved.

## Framework overview

<b>Start date:</b>	05/08/2022
<b>End date:</b>	04/08/2026
<b>Extension(s) (if applicable):</b>	Not applicable
<b>Contracting authority (CA) call-off period:</b>	CA's can specify a contract period, based on the term that will best suit their requirements. YPO generally recommend a call-off period of no longer than 5 years.
<b>Contract notice ref. no:</b>	2022/S 000-010906
<b>Corrigendum (if applicable):</b>	Not applicable
<b>Potential maximum value:</b>	£12.5M
<b>Rebate:</b>	3% paid by supplier/provider
<b>Geographical location(s):</b>	National

## Overview

Engineering Inspections Services has always, traditionally, been procured as an element of the wider insurance portfolio. However, through customer engagement YPO have found that there are many customers who would prefer to procure the inspection on a separate framework with the added benefit of gaining a wider choice of specialist suppliers.

This framework is designed to meet the needs of YPO Contracting Authorities by establishing an agreement where the Contracting Authority will place a call off letter of appointment with the provider. This solution has been created so customers can procure engineering inspection services as a core service, with an option for insurance cover.

The Framework Agreement will cover the provision of engineering inspection services which includes but is not limited to the following Categories:

- Electrical
- Lifts
- Lifting Equipment (Domestic / Non-Domestic)
- Pressure Systems

- Local Exhaust Ventilation
- Power Press
- General Work Equipment
- Other Equipment

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## Benefits of using the framework agreement

YPO's framework agreements are established to allow customers to purchase goods, works or services from providers via either direct award, further competition or request for quotations.

Benefits of the framework agreement:

- Customer has a choice of four awarded providers: Ashdale Engineering, British Engineering Services, Risk Management Partners, and Zurich Municipal
- Customer has a choice of purchasing engineering inspection services as a core service and insurance cover as an additional service if required
- The engineering inspection insurance policy will be provided in accordance with the FCA regulation and Insurance Conduct of Business
- At its own discretion, the customer may use the service of an insurance broker to evaluate quality of the proposed engineering inspection insurance policy.
- Customers has an option to direct award, to run a further competition or request quotations
- YPO can support the customers further competition (call-off) process if required
- Reduced timescales – customers do not need to run a full OJEU procurement if procuring via the framework agreement
- Assured provider standards – providers are 'pre-qualified' as to their general suitability and market quality standards
- Aggregation of spend – customers will receive the benefits of the aggregated spend volume and increased leverage in the market
- Pre-defined terms and conditions – when awarding contracts customers have the option to use YPO's standard framework agreement terms and conditions as established or use their own terms and conditions

## How to award/call-off from the framework

To access the framework agreement, pricing and call-off terms and conditions customers should complete and return the Customer Access Agreement. Customers have the option to direct award, run a further competition or request quotations. Extensive assessment of the suppliers/providers has been undertaken at the evaluation stage to provide CAs a compliant access to suppliers/providers.

The selection/award criteria used to establish the framework agreement was:

CRITERIA	PERCENTAGE WEIGHTINGS
Cost	35%
Quality	55%
Social value and sustainability	10%

## Direct award

Customers have the option to direct award to the supplier of their choice, depending on CAs internal policies and procedures.

The process for direct award:

- Contact the supplier with your requirements
- Call-off terms and conditions do not require any amendments or supplements and they are fit for the sector
- Customers are required to complete the letter of appointment and send on to the chosen supplier/provider
- Customers are required to complete the direct award form and send to YPO

## Further competition

Template documents have been produced to help customers with their further competition. YPO can manage the further competition process on the customers behalf, this includes:

- Advertising the further competition
- Managing clarifications
- Downloading submissions
- Awarding the further competition

Clarification responses, drafting of award letters and contracts and applicable Contract Award Notices are elements of the process that will need to be completed by the customer.

Alternatively customers can be given temporary access to the YPO e-tendering portal or customers can use their own e-tendering portal.

Customers must inform YPO of the outcome of any further competition they undertake by completing the further competition award document.

When running a further competition, customers should award based on the most economically advantageous tender and must provide suppliers/providers with the methodology behind the evaluation, including the evaluation criteria and the weightings that are applied.

Customer has the flexibility to adjust the award criteria at the Further Competition stage by +/- 20%:

CRITERIA FOR FURTHER COMPETITIONS	RANGE
Cost	15 - 55%
Quality	35 - 75%
Social value and sustainability	0 - 20%

#### Example

Cost 30% + Quality 60% + Social Value / Sustainability 10% = 100%

Customers also have the option of setting any appropriate KPI's and/or service levels within the quality award criteria.

Evaluation must be fair and transparent, and the methodologies used to evaluate must be provided to the suppliers/providers within the further competition documentation.

#### Request for quotations

Contracting Authorities can only reopen the Pricing Element and Quality and Social Value will be carried through from the initial Framework stage:

CRITERIA FOR QUOTATION ONLY	
Cost	35%
Quality	55%
Social value	10%

## Supplier/provider

### Ashdale Engineering UK Ltd

Ashdale Engineering UK Ltd are a medium-sized independent engineering inspections company formed in 1989 who cover the UK and worldwide. They specialise in Public Sector sites ranging from Councils/ Local Authorities, Schools and Academies, Universities and Colleges, NHS Trusts, Care Homes, and the MoD.

Ashdale are UKAS Type-A accredited, BSi-9001 registered. They mainly carry out engineering inspection services and workplace risk assessments (including Legionella) and provide a range of technical advice and guidance concerning your risks and requirements.

**Simon Baldock**  
Operations Manager

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Email: [simonbaldock@ashdale-engineering.com](mailto:simonbaldock@ashdale-engineering.com)

## British Engineering Services Limited

Testing, inspections, and certification is our core business so that's what gets 100% of our focus. This is everything we do, and we've really set the benchmark high. We cover an extensive range of engineering services. We'll make sure you get access to the latest technological innovations, along with dedicated ongoing advice and support.

Maybe you're in the early production stages and need support from our design team to verify your design. Or perhaps you operate machinery and equipment daily and need a thorough programme of inspections. Or are you looking for the help of our industry leading testing team? Either way, we've got it covered. We'll work with you every step of the way to keep your people safe, your plant and equipment productive and your business legally compliant.

### Pranil Raja BSc (Hons)

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## Bureau Veritas UK Limited

Bureau Veritas is a world leader in Testing, Inspection and Certification. Our mission is at the heart of key challenges: quality, health and safety, environmental protection and social responsibility. Through our wide range of expertise, impartiality and independence, we foster confidence between companies, public authorities and clients. Bureau Veritas is a Business to Business to Society company, contributing to transform the world we live in. Driven by society, we are working ever more closely with our clients, addressing today's crucial challenges and answering society's aspirations

### Stevie-Ann Barker

Bid Manager

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## Zurich Insurance Company Ltd

Zurich Engineering is one of the UK's leading providers of inspection and consultancy services. Part of Zurich Insurance plc we offer a wide range of engineering products, including insurance in both the public sector via Zurich Municipal and the private sector through Zurich Commercial.

We deliver engineering solutions for businesses and organisations of all types and sizes, from small schools to large Local Authorities and automotive manufacturers, Fire & Rescue services to high street store chains, NHS Trusts, Police, Educational establishments, and Charities.

**Richard Bell**  
Deputy Regional Manager

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### **Risk Management Partners Ltd (RMP)**

RMP and our partner HSB have been delivering engineering inspection and insurance solutions to the public sector for over 25 years as well as offering a range of consultancy services. We understand how important it is to keep your public bodies moving as no one likes uncertainty. HSB are fiercely proud of their UKAS accredited A Body status, their seven RoSPA Gold awards and their SAFed membership.

What sets HSB apart however is 97% customer satisfaction rating that shows how we can adapt and respond to your needs and deliver on our promises. With their multi-skilled team of over 240 engineers across the UK, HSB with RMP are ideally placed to be your engineering partner of choice. Our client bank ranges from county councils to metropolitan authorities, unitary councils, borough, and district councils through to blue light bodies as well as an extensive presence in the higher education sector.

**Philip Farrar B.A.(Hons), ACII**  
National Development Director - UK

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Email: **Philip.Farrar@rmpartners.co.uk**

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## **Terms and conditions**

Suppliers/providers awarded to the framework agreement have agreed to and signed YPO's standard Terms and Conditions. These can only be amended if running a further competition by the Customer and supplier/provider by mutual agreement to include additional terms to supplement the standard Terms and Conditions. A variation form is included in the standard Terms and Conditions document to allow customers and suppliers/providers to amend any terms if required. Customers direct awarding have to

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## **Contact information**

For further information or to discuss individual requirements, please use the contact details below

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