

## About YPO

YPO provides procurement solutions for public sector organisations to set up or renew contracts for a wide range of services. Established in 1974 by a group of 13 local authorities, we're one of the largest public sector buying organisations in the UK and we're still 100% publicly-owned today. We work closely with our suppliers and collaborate with other public sector buying organisations to achieve efficiencies and value for money, returning all our profits back into the heart of the public sector. Our team of qualified procurement professionals can offer advice, guidance and expertise on procurement, as well as regular engagement and communication to make sure your objectives are achieved.

## Overview

Start date:	28 February 2022
Expiry date:	27 February 2024
Extension(s) if applicable:	2 x 1 year option to extend
Contracting authority call-off (CA) period:	CAs can specify a contract period, based on the term that will best suit their requirements. YPO generally recommend a call-off period of no longer than 5 years
Contract notice ref no:	TBC
Corrigendum (if applicable):	Not applicable
Potential maximum value:	£30m
Rebate:	0.5-1% paid by supplier/provider
Geographical location(s):	National

## Specification, overview and lot structure

YPO have appointed two suppliers/providers onto a framework agreement for the provision of a procurement portal with an overarching YPO landing page that can facilitate the following elements:- vehicle hire, lease and purchase options for cars, LCV's and specialist vehicles with the ability to select which procurement route is required in addition to which micro-sites providing associated and additional services may be accessed, for the day-to-day operation of local authority fleets.

LOT	DESCRIPTION	SUPPLIER/ PROVIDER	METHOD OF CALL-OFF CONTRACTS
1	Car and LCV Hire - including mini-buses and specialist vehicles	Fulcrum Automotive Solutions	Direct award
2	Car and LCV Lease Car and LCV Purchase - including mini-buses and specialist vehicles	GMP Driver Care	Direct award

## Benefits of using the framework agreement

YPO's framework agreements are established to allow customers to purchase goods, works or services from suppliers/providers via direct award.

Benefits of using the framework agreement:

- Reduced timescales – customers do not need to run a full above threshold procurement if procuring via the framework agreement
- Assured supplier standards – suppliers/providers are 'pre-qualified' as to their general suitability
- Aggregation of spend - customers will receive the benefits of the aggregated spend volume and increased leverage in the market
- Pre-defined terms and conditions – when awarding contracts customers have the option to use YPO's standard framework agreement terms and conditions as established or use their own terms and conditions

## Suppliers/providers

SUPPLIER/PROVIDER	LOT
Fulcrum Automotive Solutions	1
GMP Driver Care	2

## How to award/call-off from the framework

To access the framework agreement, customers should complete and return the Non-Disclosure and Customer Access Agreement.

### Direct award

This framework is set up for direct award only. When establishing the framework a competition was conducted. The awarded supplier/provider that provided the most economically advantageous tender from all the potential suppliers/providers who tendered were awarded onto the framework.

Upon the return of a signed Non-Disclosure and Customer Access Agreement, YPO will forward the details of the relevant provider for customers to complete the direct award process. Special terms or clauses can be agreed with suppliers/providers during the call-off process and can be documented on the YPO Order Form, for more information please contact YPO.

The selection/award criteria used to establish the framework agreement was:

CRITERION	PERCENTAGE WEIGHTINGS
Cost	30%
Quality	60%
Social value/sustainability	10%

## Terms and conditions

Suppliers/providers awarded to the framework agreement have agreed to and signed YPO's standard Terms and Conditions. These can be amended by the CA and supplier/provider by mutual agreement to include additional terms to supplement the standard Terms and Conditions. A variation form is included in the standard Terms and Conditions document to allow customers and suppliers/providers to amend any terms if required.

## Contact information

For further information or to discuss individual requirements, please use the contact details below:

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