


Annual Agency Spend: £45m

Evidence of Success

Hackney wanted to move away from a ‘one-size fits all’ model due to its diverse nature of requirements and large agency spend. Matrix implemented its hybrid model which split out three main job groups (Generic, Specialist and Interim) and provides a more flexible method for sourcing different types of worker.



“A procurement exercise was carried out via the YPO framework and Matrix SCM were selected. Their model of supply directly addressed the diverse needs of Hackney Council, focusing on a flexible approach that allows the use of master vendor, direct fill, neutral vendor and specialist routes as appropriate. Also, this contract will enhance the council’s long-term strategy to provide employment opportunities for Hackney residents.

Matrix SCM showed during the implementation process how agile, adapt and amenable they are as a business in meeting the diverse needs of an organisation like Hackney Council.”

— Stuart Thorn, Strategic HR Business Partner, Hackney Council

What The Council Receives



Blended Managed Service Model



On-Site Account Management



Flexible Recruitment Pathways



Closed Interim Preferred Supplier List



Cashable Savings

