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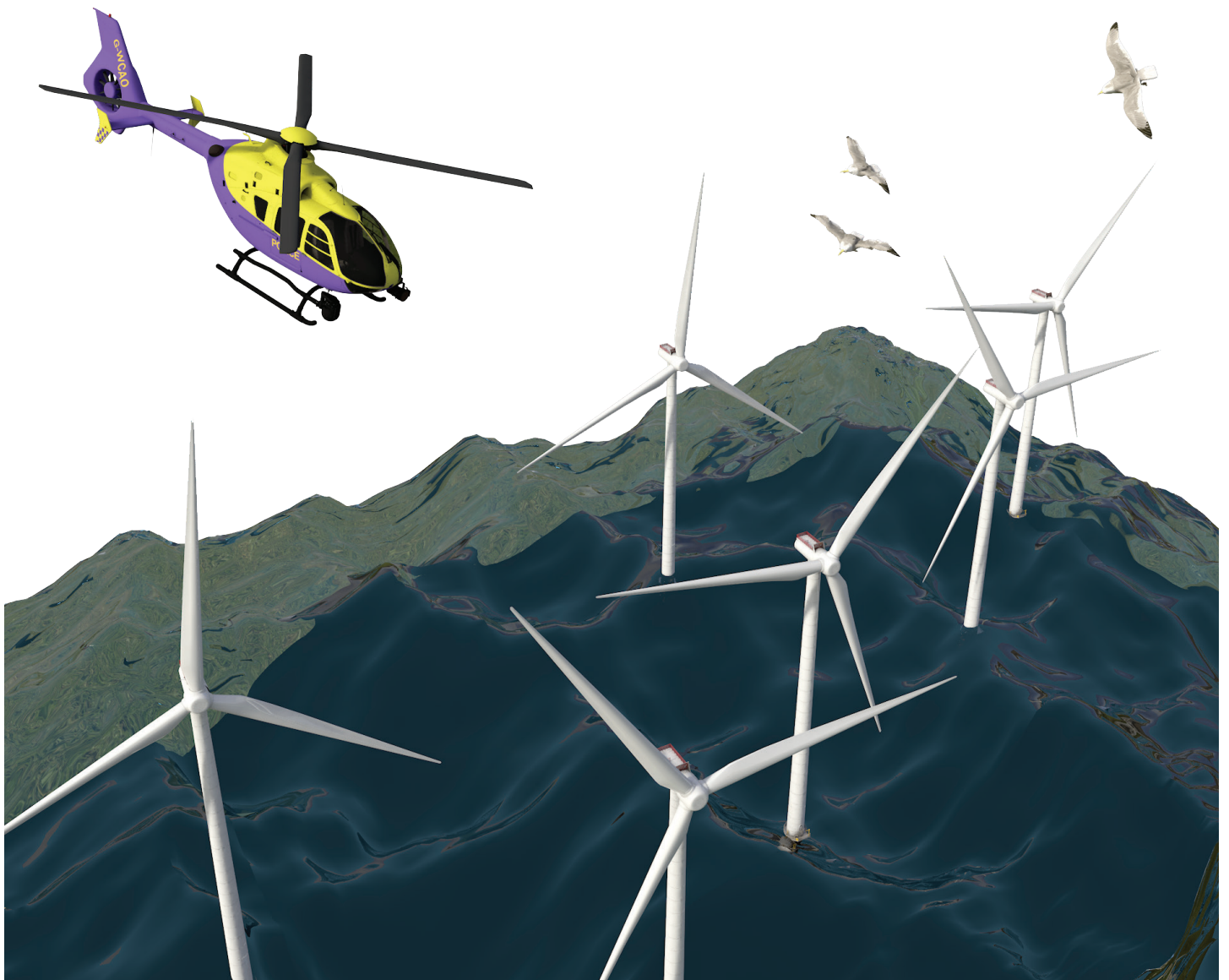


# Solar/PV Systems Framework Agreement

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## User Guide

Ref No: 1005



Fuelling your world | Utilities



# About YPO

YPO provides procurement solutions for public sector organisations to set up or renew contracts for a wide range of services. Established in 1974 by a group of 13 local authorities, we’re the UK’s largest public sector buying organisation and we’re still 100% publicly-owned today. We work closely with our suppliers and collaborate with other public sector buying organisations to achieve efficiencies and value for money, returning all our profits back into the heart of the public sector. Our team of qualified procurement professionals can offer advice, guidance and expertise on procurement, as well as regular engagement and communication to make sure your objectives are achieved.

## Helping you navigate the world of your procurement

The world of procurement is complex, with competing demands and increasing pressures. Through collaboration, we provide products and services to meet your needs as individuals and collectives, through our wide range of procurement categories and frameworks. Navigating the world of procurement needs to be easy, quick and effective for both buyers and suppliers, and needs to help you make sure that every penny counts. We believe that through our procurement activity there’s an opportunity to make an impact and a real difference, by delivering social value and outcomes in the communities we serve.

## Overview

Start date:	7 July 2020
Expiry date:	6 July 2024
Extension(s) (if applicable)	24 month, plus two further 12 months extensions, subject to satisfactory performance
Contract notice ref. no:	2020/S 046-109651
Potential maximum value	£150,000,000
Rebate	1% rebate paid by supplier/provider
Geographical location(s):	UK wide

Specification, overview  
and lot structure

YPO has established a framework to provide a solution for the design, supply and installation of Solar/PV systems. The offering has been extended in this new framework to include systems over 50kWp.

LOT	DESCRIPTION	NUMBER OF PROVIDERS PER LOT	METHOD OF CALL-OFF CONTRACTS
1	Design, supply and installation of new photovoltaic PV solar panel systems under 50kWp	5	Further competition
2	Design, supply and installation of new photovoltaic PV solar panel systems above 50kWp	5	Further competition
3	Design, supply and installation of new photovoltaic PV solar panel systems under and above 50kWp	5	Further competition

Benefits of using the  
framework agreement

YPO's framework agreements are established to allow customers to purchase goods, works or services from suppliers/providers via either direct award or further competition.

Benefits of using the framework agreement:

- YPO can fully manage the customers further competition process if required
- Reduced timescales – customers do not need to run a full OJEU procurement if procuring via the framework agreement
- Assured supplier standards – suppliers/providers are ‘pre-qualified’ as to their general suitability
- Pre-defined terms and conditions – when awarding contracts customers have the option to use YPO’s standard framework agreement terms and conditions as established or use their own terms and conditions

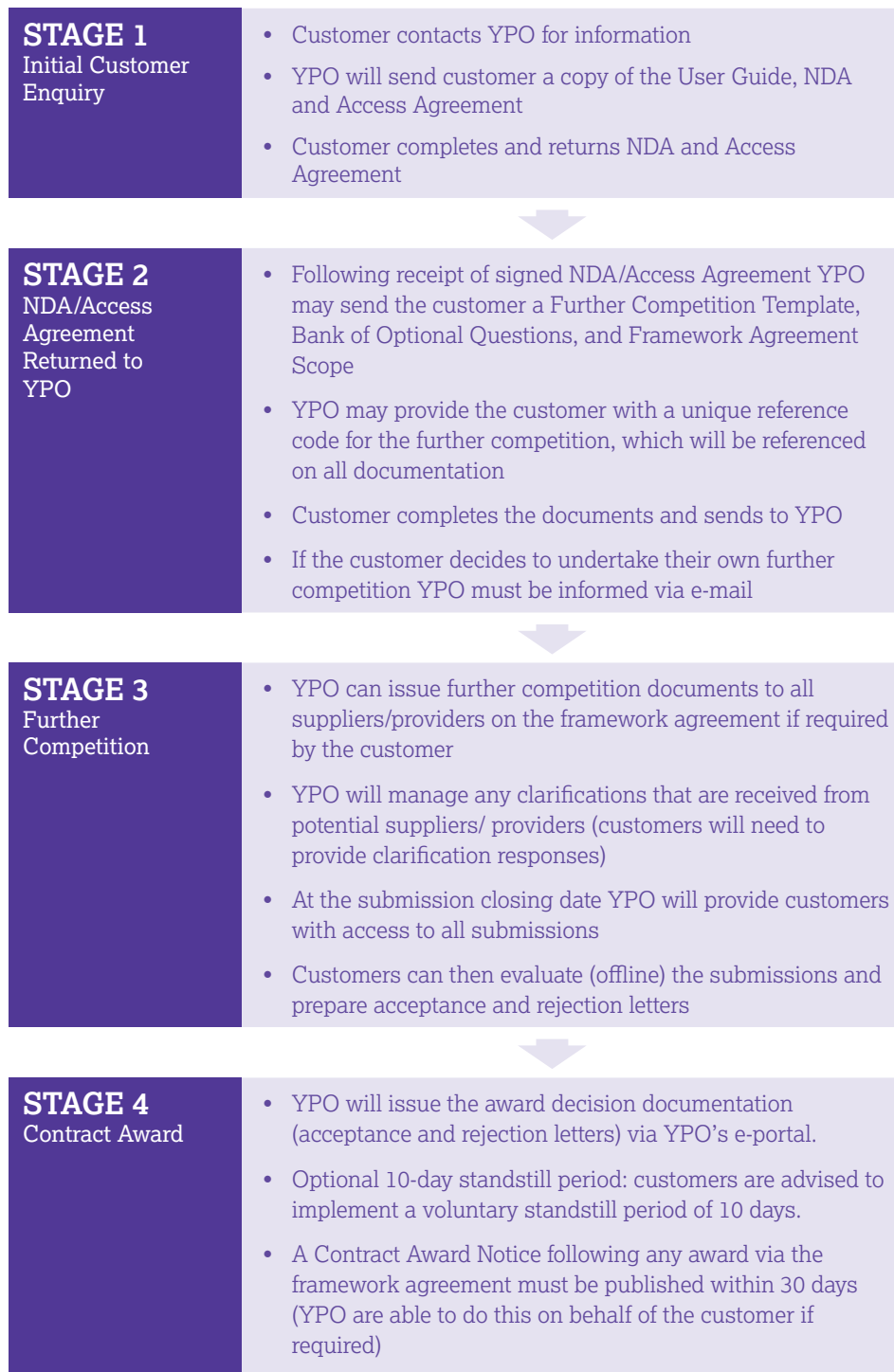
Suppliers/providers

SUPPLIER/PROVIDER	LOT 1	LOT 2	LOT 3
Advanced Renewable Power	✓	✓	✓
Amelio Enterprises	✓	✓	✓
Avonside Roofing	✓	✓	✓
Everwarm	✓	✓	✓
LSUK Lighting	✓	✓	✓

## How to award/call-off from the framework

To access the framework agreement, customers should complete and return the Non-Disclosure and Customer Access Agreement.

We can then test the market by conducting a further competition tender process between all suppliers/providers on the contract. This involves us giving them details of your requirements and asking them to compete to provide the best possible offer at the lowest price. This helps to ensure you get a great deal, and it also helps you to prove you have conducted a thorough benchmarking exercise, if you would normally need to get several comparative quotes.



Evaluation must be fair and transparent, and the methodologies used to evaluate must be provided to the suppliers/providers within the further competition documentation. YPO can help customers produce specifications, qualitative questions, pricing schedules and evaluation criteria to undertake a further competition. Clarification responses, evaluation of further competition submissions, drafting of award letters and contracts and applicable Contract Award Notices are elements of the process that will need to be completed by the customer. Customers must inform YPO of the outcome of any further competition they undertake themselves.

When running a further competition, customers should award based on the most economically advantageous tender and must provide suppliers/providers with the methodology behind the evaluation, including the evaluation criteria and the weightings that are applied.

The selection/award criteria used to establish the framework agreement was:

CRITERION	PERCENTAGE WEIGHTINGS
Cost - example scenario provided at point of tender	35%
Quality - based on but not limited to - billing, customer service, project management, quality and maintenance	65%

The weightings for cost, quality, delivery, customer service and added value can be re-opened for evaluation within the further competition. Customers can also set any appropriate KPI's and/or service levels within the quality award criteria.

## Terms and conditions

Suppliers/providers awarded to the framework agreement have agreed to and signed YPO's standard Terms and Conditions. These can be amended by the CA and supplier/provider by mutual agreement to include additional terms to supplement the standard Terms and Conditions. A variation form is included in the standard Terms and Conditions document to allow customers and suppliers/providers to amend any terms if required.

## Contact information

For further information or to discuss individual requirements, please use the contact details below:

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